

Board of Directors Minutes Wednesday, September 30 2017, 9:30 a.m. – 12:00 p.m. Sally Cheever Girl Scout Leadership Center

Board Members in Attendance

Jeannie Frazier, Chair
Dr. Gretcha Flinn, 1st Vice Chair
Mary Henrich, 2nd Vice Chair
Jelynne LeBlanc Burley, Secretary
Annie Uribe Turner, Treasurer
Cariño Cortez
Monica Gonzalez
Jessica Mobley
Dr. Sarah Nelson-Baray
Mary Rose Brown
Kelly Faglie
Teri Grubb
Maritza Rodriguez
Angie Salinas, CEO

Girl Board Attendance

Sydney Hileman Kayla Isbell Caroline Medina Katie Omeis Calista Medina

Staff in Attendance

Blythe Simonson, CFO Stephanie Finleon Cortez, CDCO Jody Hernandez, COO Andrea Hutchison, EA Ed Scott, IT

Guest Attendees

Carrie Gray

Board Members Absent

Angelica Docog Ray Flores Dr. Arcelia Johnson-Fannin Sandy Schlortt Teri Wenglein

Girl Board Members Absent

Catalina Rocha, Chair Kaitlin Gutierrez

Attendance by Phone

Deena Clausen Terri Ketterer Roger Graham

Call to Order/Consent Agenda

Ms. Frazier called the meeting to order at 9:32 a.m.

Girl Board member Sydney Hileman led the Pledge of Allegiance followed by the Girl Scout Promise and Mission. Katie Omeis presented the mission moment.

The following item was presented for approval in the Consent Agenda:

• July 12, 2017 Board of Directors Meeting Minutes.

Ms. Leblanc Burley moved to approve the items on the Consent Agenda. The motion was seconded, and carried.

Ms. Frazier directed icebreaker exercise.

Chair Updates

Ms. Frazier addressed recent Trefoil luncheon and mentioned new patch partner. She thanked everyone for their attendance at the meetings.

Attract and Retain a More Diverse Volunteer Base

Ms. Salinas provided update on behalf of the Board Development Committee.

- All board members were reminded to register for their 2017-2018 annual membership.
- Board members were encouraged to identify potential new board members and committee members for the next term, referring the names to the Board Development Committee.
- Guest Carrie Gray led an exercise on the role of the board in fundraising and how to explain briefly why the board is committed to Girl Scouting.

Increase and Diversify Funding

Ms. Turner presented the financial report ending Aug 31, 2017 and the 2017-2018 proposed budget.

 The finance committee recommended approval to the 2017-2018 Council operating budget, the motion was seconded and approved.

Ms. Henrich presented the Fund Development Committee report highlighting grant funding.

- The importance of thanking current funders whenever possible.
- Trefoil was a success adding the Tobin Foundation as a new patch partner.
- November 1 will be a donor appreciation event to mark the SGGSLC 10-year anniversary.
- Currently 99 Juliette's Circle members.
- The golf tournament will be held March 1, 2018.
- Work is ongoing with the proposals for a capital campaign feasibility study.

<u>Utilize Innovation and Technology to Support the Mission</u>

Ms. Salinas reviewed the GSUSA dashboard and presented the 2016 findings. GSSWT doing very well in comparison to other councils.

Provide Engaging Programs for Girls

Ms. Salinas provided the Long-Range Property Plan Committee Report on behalf of Ray Flores.

- The new archery range at Camp La Jita is a success. Other donors want to help with other projects at the camp later.
- The Council held a met with Edgewood ISD Superintendent to discuss intent to purchase the Westside center in the future.

Executive Session:

Ms. Frazier adjourned the meeting into Executive Session at 11:10 p.m.

The Board meeting reconvened from Executive Session at 11:20 p.m. The Executive session outcome was a motion to accept the proposed contract for the sale of Mira Sol. It was seconded and the motion carried.

Other Business

Ms. Salinas presented the state of the council highlighting events and community awareness.

Two staff members were highlighted from GSSWT.

<u>Adjourn</u>

The board adjourned at 11:47 a.m.