



2018 Annual Meeting of the Board Minutes
Saturday, March 3rd, 2018, 9:30 a.m. – 12:00 p.m.
Sally Cheever Girl Scout Leadership Center

Board Members in Attendance

Jeannie Frazier, Chair
Dr. Gretcha Flinn, 1st Vice Chair
Mary Henrich, 2nd Vice Chair
Jelynn LeBlanc Burley, Secretary
Annie Uribe Turner, Treasurer
Dr. Sarah Baray
Ramon Flores
Monica Moore-Gonzalez
Teri Grubb
Dr. Arcelia Johnson-Fannin
Jessica Mobley
Maritza Rodriguez
Teri Wenglein
Angie Salinas, Ex Officio

Girl Board Attendance

Catalina Maya-Rocha, Chair
Sydney Hileman
Kayla Isbell
Calista Medina
Caroline Medina

Attendance by Phone

Kelly Faglie
Roger A. Graham
Terri Ketterer

Board Members Absent, Excused

Mary Rose Brown
Deena Clausen
Cariño Cortez
Sandy Schlortt

Staff in Attendance

Angie Salinas, CEO
Jody Hernandez, COO
Blythe Simonson, CFO
Stephanie Finleon Cortez, CDCO
Alison Turner, EA
Ed Scott, IT

Girl Board Members Absent

Kaitlin Gutierrez
Katie Omeis

Call to Order/Consent Agenda

Ms. Frazier called the meeting to order at 9:36 a.m.

Girl Board Chair Catalina Rocha led the Pledge of Allegiance, the Girl Scout Promise and presented the Mission Moment. Dr. Baray led an Icebreaker activity.

The following item was presented for approval in the Consent Agenda:

- January 24th, 2018 Board of Directors Meeting Minutes

Ms. Wenglein moved to approve the item on the Consent Agenda. It was seconded, and the motion carried.

Chair Updates

Ms. Frazier spoke on the future direction of the council.

Attract and Retain a More Diverse Volunteer Base

Dr. Baray, Chair, Board Development Committee, delivered the Board Development Committee report:

- Presented candidates for 2018-2019 Board of Directors and Board Development Committee

Board Development Committee presented the comprehensive 2018-2019 Slate. Ms. Wenglein seconded, and the motion carried.

Ms. Salinas recognized outgoing Board Member, Sandy Schlortt, and outgoing Girl Board Members.

Increase and Diversify Funding

Ms. Uribe Turner presented the financial report ending December 31, 2017 and presented a \$700 donation to Girl Scouts of Southwest Texas on behalf of Wells Fargo Bank, in honor of Angie Salinas.

Ms. Henrich presented the Fund Development Committee report:

- Juliette Circle Renewals and Recruitment
- 2018 Topgolf Fundraiser
- The Big Give and Trefoil
- Board Member Thank You Commitment

Ms. Finleon Cortez delivered presentation on Planned Giving.

Provide Engaging Programs for Girls

Mr. Flores, Chair, Long-Range Property Committee, delivered the Long-Range Property Committee report:

- Sale of Camp Mira Sol Complete
- West Side Girl Scout Leadership Center Visioning
- Camp La Jita Visioning
- Sally Cheever Girl Scout Leadership Center Backyard Visioning

Ms. Frazier discussed the difference between fund restrictions and board-designated funds.

Dr. Flinn made a motion to Board-Designate proceeds from the sale of Camp Mira Sol. It was seconded and the motion passed.

Ms. Salinas provided council updates, including recent events, end of Cookie Program and staff highlights.

Utilize Innovation and Technology to Support the Mission

Ms. Salinas reviewed the GSUSA dashboard and membership report, focusing on volunteer recruitment efforts.

Executive Session

The Board adjourned into Executive Session at 11:32 a.m.

The Board meeting reconvened from Executive Session at 11:45 a.m. with no action.

Adjourn

The board adjourned at 11:45 a.m.

★ Action of the Board of Directors taken via Electronic Written Consent on February 5, 2018 authorizing and empowering CEO, Angie Salinas, to execute for and on behalf of the Corporation, the sale of property known as “Camp Mira Sol”. The motion passed with 19 in favor.

★★ Action of the Board of Directors taken via Electronic Written Consent on February 15, 2018 electing to fill the unexpired term of Board Development Committee Member, Angelica Docog, with Board member Roger Graham, and fill the unexpired term of Board Development Committee Community Member, Tom Karger, with Community Member, Gwendolyn Jaramillo. The motion passed with 15 in favor.