

# Board of Directors Meeting Minutes Wednesday, December 5<sup>th</sup>, 2018, 5:00 p.m. – 7:00 p.m. Sally Cheever Girl Scout Leadership Center

### **Board Members in Attendance**

Jeannie Frazier, Chair Dr. Gretcha Flinn, 1st Vice Chair Mary Henrich, 2nd Vice Chair Dr. Sarah Baray Ramon Flores Roger Graham Gwendolyn Jaramillo Dr. Arcelia Johnson-Fannin Monica Moore-Gonzalez Teri Wenglein Angie Salinas, Ex Officio

# **Attendance by Phone**

Teri Grubb Wendy Kowalik Lori Johnson Leal

## **Girl Board in Attendance**

Caroline Medina, Chair Kayla Isbell Elizabeth Mueller Caterina Parafina Unnati Penta Isabel Salinas Adrianna Shuck Alisha Siddiqui Cassandra Van Alstyne

#### **Girl Board Members Absent**

Malena Desai Mia Garcia Emily Rusk

## **Staff in Attendance**

Angie Salinas, CEO Blythe Simonson, CFO Stephanie Finleon Cortez, CDCO Alison Turner, EA Ed Scott, IT Becky Jennings, Director Girl Exp.

# **Board Members Absent, Excused**

Jelynne LeBlanc Burley, Secretary Annie Uribe Turner, Treasurer Mary Rose Brown Deena Clausen Cariño Cortez Terri Ketterer Jessica Mobley Maritza Rodriguez Jay Uribe

#### Call to Order

Ms. Frazier called the meeting to order at 5:09 p.m.

Miss Medina led the Pledge of Allegiance followed by the Girl Scout Promise and Mission Statement. Miss Penta presented the mission moment.

The following items were presented for approval in the Consent Agenda:

September 19, 2018 Board of Directors Meeting Minutes

Dr. Baray moved to approve the items on the Consent Agenda. It was seconded, and the motion carried.

Mr. Flores made a motion to amend the order of the items on the agenda, with the section Provide Engaging Programs for Girls to be the first item of business. This was done to accommodate members that need to leave early, as it is an important vote. It was seconded, and the motion carried.

### **Provide Engaging Programs for Girls**

Ms. Frazier recapped the October 27, 2018 Stakeholder Session at which valuable feedback about priorities of the projects at La Jita and the backyard was received from volunteers, staff, girls, and board members.

Mr. Flores provided the Long-Range Property Update and the board discussed potential projects.

Dr. Flinn led a board property prioritization activity, in which the girl board members provided their thoughts on the most important improvements to camp and the backyard.

Mr. Flores brought forward a motion on behalf of the Long-Range Property Committee to approve the use of Board Designated Property Improvement Funds, from the sale of Camp Mira Sol, as follows: portable bathrooms for summer 2019 (\$36,000), a partial adventure program (\$150,000) and partial cabin renovations to Champooli and Sakapa (\$450,000), for a total of \$636,000. It was seconded, and the motion carried.

Mr. Flores spoke on the Sally Cheever Girl Scout Leadership Center backyard and the need for design work soon to address drainage and other issues.

Dr. Flinn updated the board on the statue of work on the phases of Strategic Property Planning.

# **Chair Update**

Ms. Frazier discussed the legal action taken by GSUSA regarding BSA. United Way requests that boards receive reports on the annual status of funding, which Ms. Frazier delivered.

#### **CEO Update**

Ms. Salinas spoke on membership and staff highlights. She is pursuing a potential relationship with Leadership Texas, the goal being to identify women mentors for older girls. She announced that the Council's Charter has been renewed by GSUSA for another three years.

# Attract and Retain a More Diverse Volunteer Base

Dr. Baray reported on Board Development Committee activities. She discussed the results of the 2018 Board Assessment, highlighting strengths and identifying opportunities for better communication.

#### **Increase and Diversify Funding**

Ms. Simonson presented the preliminary financial report ending September 30, 2018. This is the fiscal year end and the audit is underway. Results show a loss of \$61,000 from operations compared with a budgeted gain of \$33,000. Offsetting this, earnings on investment were \$221,000 in contrast to \$59,000 budgeted. Results also include an unbudgeted gain from the sale of Mira Sol of \$511,000, yielding an overall change in net assets of \$578,000.

Ms. Finleon provided the Fund Development update, with the highlight being a net return of over \$400,000 from the Trefoil Lunch.

#### <u>Adjourn</u>

The board adjourned at 6:48 p.m.