

# community

2020-2021 Annual Report



## Girl Scout Promise

On my honor, I will try:

To serve God and my country,  
To help people at all times,  
And to live by the Girl Scout Law.

**Building girls of**  
courage, confidence, and  
character, who make the  
world a better place.

## Girl Scout Law

*I will do my best to be*  
honest and fair  
friendly and helpful,  
considerate and caring,  
courageous and strong, and  
responsible for what I say and do,  
*and to*  
respect myself and others,  
respect authority,  
use resources wisely,  
make the world a better place, and  
be a sister to every Girl Scout.



*Dear Girl Scout Family,*

At Girl Scouts, girls thrive in an environment where they can truly be themselves. Surrounded by supportive adults and caring volunteers, girls are encouraged to be curious, ask questions, and explore the world around them, without fear. And through it all, they learn to open their hearts, embrace each other's differences, navigate change, and find their voice in a welcoming, safe, and supportive community; all of these are important in supporting the social, mental, and physical health of today's girls.

As we look back on the past year, we are reminded of the many ways Girl Scouts reflects the power of community. From volunteers and staff working together to serve more girls to one girl's efforts to make the world a better place, Girl Scouts is a community of girls and adults committed to leading the way. And this past year was no different. Girl Scouts showed that when you work together and take the lead, no goal is too difficult to reach, and no challenge is too big to overcome.

Through various community service projects and activities, Girl Scouts of all ages once again took the lead and proved that anything can be achieved through the power of community. Whether collecting supplies, food, and clothing for those in need, lending hands-on support in the wake of a natural disaster, or advocating on topics they care about most, Girl Scouts worked together to create a lasting impact in their communities and beyond.

Like the girls' unwavering spirit to serve their communities and make the world a better place, our Girl Scout volunteers, staff, and families stepped forward in unimaginable ways to ensure that every girl, everywhere, had the opportunity to be part of the Girl Scout community. Thanks to the generosity and commitment of our remarkable partners and donors, girls throughout eastern and central North Carolina were able to experience Girl Scouting and feel the intrinsic sense of community, togetherness, and belonging that is so deeply rooted in the Girl Scout mission and Movement.

As we look ahead to the future, we are inspired by our volunteers, families, staff, community partners, and donors whose talents and gifts help to ensure girls will continue to have a place where they feel safe, welcome, and supported; a community where she belongs and a community where she can thrive! Thank you for being part of our Girl Scout community!

Yours in Girl Scouting,



Bonnie V. Hancock  
*Board of Directors, Chair*

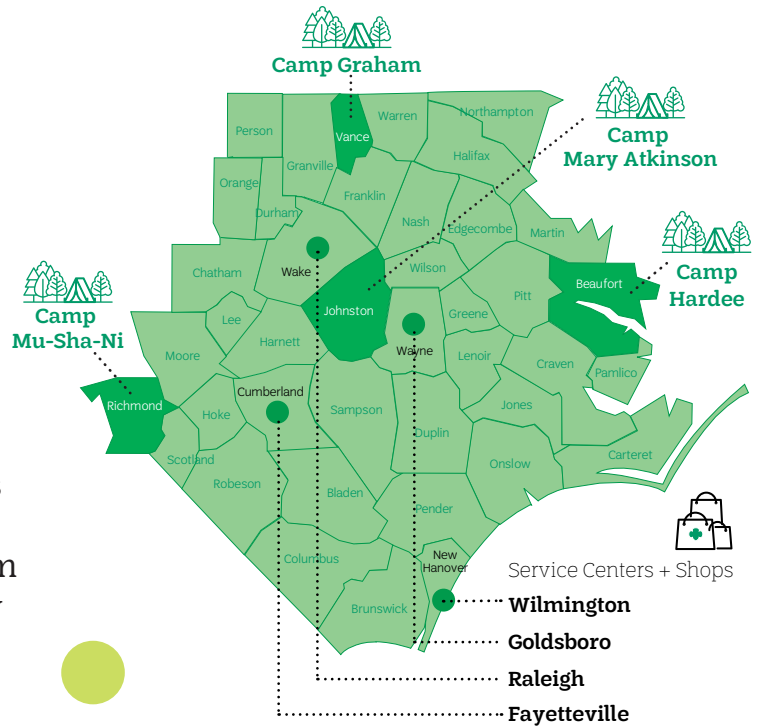


Lisa M.K. Jones  
*Chief Executive Officer*



# The Power of Community

At Girl Scouts, community is everywhere. It is in the caring and enthusiastic support of our volunteers. It is in our troops, who are always there to lend a helping hand. It is in the Girl Scout Law that teaches us to create a sense of togetherness and belonging by being a sister to every Girl Scout. And it is in our girls, who encourage each other to overcome obstacles, promote change and share their voices on issues they care about most. Because at Girl Scouts, community is who we are and everything we aim to be. And it is through the power of community that we achieve the unimaginable and make the world a better place.



**13,358**  
girl members

**6,961**  
adult members

During these unusual times, close to 7,000 adult members and dedicated volunteers worked together to ensure Girl Scouts remained a place of belonging and togetherness for our girls. Whether attending a virtual troop meeting, participating in an on-line badge workshop, or safely enjoying an in-person event or activity with their friends, Girl Scouts from across our forty-one counties felt safe, secure, and free to explore their interests, tackle their ideas, and turn their plans into action. Although too numerous to list, we are immensely grateful to all who invested thousands of hours of their time and talent in helping us develop the community leaders of the future. Your investment is and will make the world a better place.

- Daisy - 2,565
- Brownie - 3,280
- Junior - 3,183
- Cadette - 2,662
- Senior - 955
- Ambassador - 704
- Not Reported - 9



Troop #1748, Pitt County

Seeing an increased need for non-perishable food items for the Farmville Community Center's Blessing Box and the impact of schools having to turn off water fountains due to Covid 19, members of Girl Scout Troop #1748 in Pitt County went to work hosting a food and bottled water drive. With donations from the community, the girls collected several pounds of non-perishable food items for the Blessing Box and over twenty cases of bottled water for local schools.



## Community Connectedness

To ensure members were able to remain connected with their Girl Scout community, several virtual activities and events were held for both girls and adults to keep them tuned in and engaged throughout the year. With options ranging from virtual trips to explore the outdoors to online trainings to support troop leaders, girls and volunteers were able to remain connected to their Girl Scout sisters and peers from the safety and comfort of their homes.

And, thanks to our Media Girlz and Girl Scout story submissions from our members, we were able to further increase our presence in the communities we serve and stay connected to our members.

**80,986 video views**

Through regular broadcasts, our Media Girlz reached Girl Scouts across our forty-one counties and beyond. Girl Scout story submissions from our members drew large audiences as friends and families learned more about the ways Girl Scouts are helping their communities to thrive.

### Girl Scouts Mobile Program

In the 2020-2021 program year, Girl Scouts–North Carolina Coastal Pines’ mobile program vehicles, Savannah and Daisy, continued to connect with our communities by bringing Girl Scout programming and valued trainings to our girls and volunteers. Through mobile program visits, girls explored popular STEM program topics including robotics, animal behaviors and habitats, cells and organisms, and sessions on healthy living and leadership training. As part of our summer camp experience, our mobile program team popped up at Camp Graham where girls could explore the world of grid robots and binary code and at Camp Mary Atkinson for Harry Potter Week, so girls could learn how chemistry can boost their wizardry and potion making skills (STEM programming).

We are inspired by the many ways our troops, girls, volunteers, and staff adjusted to the ever-changing world in which we live resulting in our members and their families remaining connected to their friends and the Girl Scout community of togetherness and belonging.



During the 2020-2021 program year, volunteers, community partners and staff also worked to ensure program events and opportunities continued across our 41-counties. Through the power of community, more than 2,600 girls and adults participated in over one hundred council-sponsored events, many of them held virtually, thanks to our innovations in technology!

## Pillars in the Community

Girl Scouts' four program pillars—STEM, Life Skills, Outdoors, and Entrepreneurship—form the foundation of the Girl Scout Leadership Experience and work together to build girls' curiosity, kindness, and can-do spirit as they earn badges, help their community, and deepen their understanding of the world around them.

**STEM:** Girls are naturally curious and have a strong desire to help others. When combined with Girl Scout programming in fields like engineering, coding, robotics, and cyber security, girls gain the confidence to imagine the unimaginable and turn their ideas into breakthrough inventions that strengthen the communities we live in and revolutionize the way we do things across the globe.

**Life Skills:** Girl Scouts life skills programming includes a host of practical skills, tools, and activities that foster positive values in girls like healthy relationships, financial literacy, civic engagement, and community service. Life skills help girls grow into problem solvers and give them the courage to take the lead in their own lives and in their communities.

**Outdoors:** Girl Scouts has been building girls' outdoor confidence and skills for over one hundred years through a variety of outdoor experiences like camping and nature-focused badges that inspire them to spend time outdoors, learn new things, and develop an enduring love for our natural world. When combined with Girl Scout confidence girls take action as environmental stewards in their communities.

**Entrepreneurship:** Starting with Girl Scouts iconic Girl Scout Cookie Program, this pillar instills and nurtures an entrepreneurial mindset. The program provides girls with a base in financial literacy, essential skills that give them the confidence to give back to their community, and the courage to start their own businesses one day.

## Sparkling Interest in STEM

### Virtual TechnoQuest 2020

At Girl Scouts, we are committed to increasing girls' involvement in STEM and ensuring girls have the opportunity to explore career paths in these important fields. With support from the Duke Energy Foundation and our community partners, Girl Scout Juniors through Ambassadors attended Virtual TechnoQuest in November 2020 and April 2021 where they learned about career options in STEM and participated in a variety of hands-on workshops on topics from making a wind-powered car to quantum cryptography and more.



*Troop #115, Franklin County*

Members of Girl Scout Troop #115 worked together to design, create, install, and fill a lending library at Owens Park in Franklin County as part of their Think Like an Engineer Journey. Through their lending library, community members can now enjoy the books provided or donate books for others to read.

## Thank You to our STEM donors

ABB • Citrix • Duke Energy Foundation  
First Citizens Bank • Google Fiber • Stewart



## Life Skills: Tools and Activities to Foster Positive Values

In 2020, community partner MetLife sponsored the Mission: Sisterhood Journey virtual event, a hands-on program for Girl Scout Seniors to gain practical life skills in preparation for the transition from high school to college and college to the workplace. Hosted by young professionals from the MetLife Technical University Professional Program, girls participated in interactive panel discussions and attended a series of professional development workshops including a confidence building workshop and a session focused on helping girls understand best practices for personal and professional branding using new media technologies.

### MiniQuest

MiniQuest, our newest signature event, kicked off in 2021. Designed to connect Girl Scout Daisies through Juniors to professionals in a variety of fields, this event gives Girl Scouts the opportunity to explore future careers while developing necessary life skills.



*Troop #3890, Orange County*

Girl Scout Troop #3890 created a 'StoryWalk' at Hillsborough, North Carolina's Gold Park to promote healthy living and encourage community members to read and spend time outdoors. The girls created pages from a popular children's book and placed them along a trail for visitors to read on their walk. The 'StoryWalk' was on display for two months and included an interactive kickoff celebration led by the troop.



*Troop #267, Hoke County*

Veterans Day is an important day for Hoke County Girl Scout Troop #267 as many of the girls' parents and loved ones have served or are currently serving on Activity Duty. To honor their family members and support the military community, Troop #267 visited the Sandhills State Veterans Cemetery to place flags at the graves of military men and women who have served our country.

## Outdoors: Nurturing a Passion for Nature

With ongoing concerns related to the pandemic, property use was limited through March 2021 before re-opening our camp properties to members and troops to get outdoors and freely explore the natural surroundings of our beautiful camp properties.

In June, we were thrilled to give girls the chance to discover the wonders of nature and the magic of the outdoors once again with the re-opening of in-person summer resident camp at Camp Mary Atkinson and outdoor day events and troop camping at Camp Graham and Camp Hardee.

Whether our troops and girls are enjoying traditional outdoor camp activities or hiking a trail in their local community, Girl Scouts' structured and challenging activities and outdoor programs inspire girls' interest in the natural world and spark their desire to become environmental stewards in their communities.



## Outdoors: Caring for the Community



*Troop #4, Wake County*

After completing a series of badges related to nature, Girl Scout Troop #4 wanted to give back and share what they learned with their community. Working with the Town of Wake Forest, and conducting research on their own, girls learned the importance of keeping the environment clean and healthy, and the harmful impact pollution can have on humans and nature. To follow up on what they learned, the girls collected waste and debris along the local walking trail near the Wake Forest Reservoir to ensure a safe and healthy environment for wildlife and walkers on the trail.



*Troop #1829, Pitt County*

Girl Scout Troop #1829 helped keep their community clean by participating in the City of Greenville's "Spring Clean Up" event.





## Property Improvements

### Camp Graham

Camp Graham updates and improvements included the construction of a new, fully enclosed, all-season bathhouse at the Holly Hill unit; renovation of the camp infirmary including a new roof, new windows, and a new heating and cooling unit; as well as updated siding and staining of the ranger house, staff building, and camp office.

### Camp Hardee

Work was completed to remediate erosion along a portion of the hillside adjacent to the Pamlico River.

### Camp Mary Atkinson

Camp Mary Atkinson Program Building renovations and the installation of a stone fire circle adjacent to the building were completed.

### Camp Mu-Sha-Ni

A new roof was installed on the archery shelter.

Thank you to our outdoor program donors whose gifts fuel our improvements and enhance the outdoor experience for our members.

Camp Graham Anonymous Donor • Blue Cross Blue Shield of North Carolina  
Ella Ann & Frank B Holding Foundation, Inc. • Extron Electronics • Fidelity Bank  
Frances Abbot Burton Powers Endowment Fund • HH Architecture • Jane and Robert Green  
Lisa and Jeffery A.R. Jones • Margaret Pickard Sirvis Fund • North State Foundation  
Publix Super Markets Charities • Robert P. Holding Foundation • RTI International  
The Grace Jones Richardson Trust • Southern Bank • Prospect Landscape Architecture  
William Taylor Roofing and Construction Company

## Community in Cookies

Excited to put a smile on the faces in their communities, girls put their enterprising spirit and business skills to work during the 2021 Girl Scout Cookie Program. And it showed. Smiles were seen all around as girls pursued their Cookie Program goals and realized their potential as business leaders in their communities.

For more than one hundred years, Girl Scouts and the community members who support them, have helped to ensure the success of the annual Girl Scout Cookie Program by providing girls with real life entrepreneurial experience on their path to become future leaders in their communities. The largest girl-led business in the world, the Girl Scout Cookie Program teaches girls lifelong skills in five key areas—goal setting, decision making, money management, people skills, and business ethics—and fuels girls’ dreams and Girl Scout adventures.

A big thank you to our communities, friends, and families who support Girl Scouts and the Girl Scout Cookie Program. The next time you buy a box of cookies, know that you are investing in the hopes and dreams of today’s girls and helping to build the next generation of female leaders, one smile at a time!



**1,969,848**  
cookie boxes sold by girls

**6,788**  
girls participated

**1,121**  
troops participated

**300**  
average number of  
boxes sold per girl



As the largest girl-led business in the world, the Girl Scout Cookie Program nurtures an entrepreneurial mindset and enriches the Girl Scout Leadership Experience for girls by giving them the confidence to give back to their community and the courage to start their own businesses one day.

## Top Cookie Sellers



**Allison B.**

*Onslow/Jacksonville*

**7,100**



**Jayleena G.**

*Craven/Jones/Pamlico*

**6,500**



**Hayley E.**

*Harnett*

**5,843**

## Operation Cookie Drop

What began as a way for Girl Scout troops to give back to our military men and women, Operation Cookie Drop has grown into an annual council-wide service project. To date, Operation Cookie Drop has donated over 1.2 million packages of Girl Scout cookies to our military men and women. This annual service project allows customers to support girls and troops by purchasing Girl Scout cookies or donating directly to Operation Cookie Drop, where their donations are then used to purchase Girl Scout cookies for our military. Thanks to our amazing cookie customers, we are able to support our military communities with a sweet treat from home!



**50,215**  
packages donated





*KaLa K., Gold Award Girl Scout*

## Community in Leadership

Every day across our council, Girl Scouts show remarkable dedication to improving their communities as they work to earn Girl Scouts Highest Awards—the Girl Scout Gold Award, Silver Award, and Bronze Award. The ultimate expression of leadership, Girl Scouts Highest Awards reflect a Girl Scout’s commitment to civic engagement by encouraging girls to tackle issues about which they are passionate and to create lasting and positive change in their community and the world around them.

### Social Justice Club

A Girl Scout since the second grade, KaLa (pictured above) knew early on that she wanted to be a Gold Award Girl Scout and create a meaningful project to better her community. Inspired to get teens more involved in contemporary issues, KaLa turned lunchtime conversations with her friends into social change by creating a Social Justice Club at her high school to address current issues and promote activism through student-led projects. Focused on social justice topics selected by students, the club gives members an outlet for discussions and volunteering and encourages them to connect with issues about which they care. As a result, KaLa, and the members of the Social Justice Club, partnered with 12 local and national organizations to complete 14 projects in its first two years to make a difference in their community and make the world a better place.





*Ashlyn O., Gold Award Girl Scout/Girl Board member.*



**56**

Gold Award  
Girl Scouts

The Girl Scout Gold Award challenges Girl Scout Seniors and Ambassadors to tackle and solve an issue and create lasting change through their Gold Award Project in their local community or the greater global community. Available only to Girl Scouts, the Girl Scout Gold Award is proof that not only can she make a difference, but that she can change the world too!



**275**

Silver Award  
Girl Scouts

The Silver Award prompts Girl Scout Cadettes individually, or as a team, to focus on an issue and develop and implement a plan to solve it. Through this experience, girls learn the power of community and how their acts of leadership and kindness can make a difference in the world around them.



**476**

Bronze Award  
Girl Scouts

The Bronze Award encourages Girl Scout Juniors to work as a team to identify an issue, develop a plan to solve it, and put their plan into action so together they can see how seemingly small actions make a big difference in their community.



*Bronze Award Girl Scout Troop #670,  
Wake County*

To help the area pet community, Girl Scouts from Troop 670 earned their Bronze Awards by creating Treat a Pet Day. After meeting with the Wake County Animal Shelter to learn more about their needs, the girls held a toy and treats drive and created a website designed to teach pet owners the importance of enrichment in animals' lives and how to make healthy treats for their pets at home. With a goal to collect 250 items for the animals awaiting adoption, the girls collected and donated more than five hundred items for the shelter!

# Investing in Girls' Futures



## Juliette Gordon Low Society Members

We are grateful to the members of our Juliette Gordon Low Society who are shaping tomorrow's leaders and safeguarding the traditions that brought them joy and inspiration through their planned gift commitments. The Juliette Gordon Low members listed in the second group made their commitments during the Dianne Belk and Lawrence Calder Girl Scout Movement Wide Challenge.

### Dianne Belk and Lawrence Calder Girl Scout Movement Wide Challenge Planned Gift

Erik and Eva Andersen | Anonymous | Deborah G. Brady | Cheryl Y. Burns | Jean Gordon Carter  
Beverly Cowdrick | Rebecca L. Daniels | Alison T. DeCinti | Susan M. Dellay | Kristal Diaz-Rojas | Kristi Doebler  
Cindy B. Fink | Linda P. Foreman | Poonam and Gyan Gupta | Bonnie V. Hancock | Kristen and Steve Hess  
Emily K. Hill | Lois R. Hirschman~ | Lisa and Jeffery A.R. Jones | Marsha Kitter | Chris Lancaster  
Deborah Morgan | Elaine Loyack Pat MacPherson | Matthew F. Markie | Beth M. Norris  
Jennifer and Brian Osman | Vincent and Valerie M. Quiett | Melissa M. Reed  
Mr. and Mrs. Mike Romanus, Sr. | John F. and Wanda Schramm | Jodi R. Schwartz | Margaret Pickard Sirvis~  
Barbara Pickard Sirvis | Lisa Conklin Strickland & Family | Cathy Stipe | Deb Larkin and Carla Washinko  
Gail and Greg Watts | Frank and Sue Ann Westmeyer | Debi L. Willis Lori Winkelstein | Beverly Wyckoff  
~Deceased



The Daisy Chain members are community leaders linking girls to their potential through investment, advocacy, and networking. The Daisy Chain is an affinity group that is committed to building girls of courage, confidence, and character, who make the world a better place through their investments. Membership is reserved for leadership investors whose commitment reflects their belief that when we invest in girls, they can change our world. As leading donors to Girl Scouts, members receive exclusive access, information, and invitations, including girl mentoring, special events, and networking opportunities. The Daisy Chain members are noted with an \* in the following list of individual donors. To see a full listing of our Daisy Chain members visit [our website](#).

## Girl Scout Sustainers

Girl Scout Sustainers provide continuous, reliable support that our council counts on to keep Girl Scouting going all year long through a recurring gift or payroll deduction. Thanks to their loyal support, Sustainers know that every time a local Girl Scout grows more confident, helps her community, overcomes an obstacle, makes a new friend, or finds a solution, they helped make it possible. Girl Scout Sustainers are noted with an ^ in the following list of individual donors.



# Corporate and Foundation Donors

The following donors have made new pledges, gifts of cash or in-kind gifts to Girl Scouts– North Carolina Coastal Pines from October 1, 2020 through September 30, 2021. Entries in bold note donors who have made gifts for the last three consecutive years or more. The \* notes individual donors who are members of The Daisy Chain and Girl Scout Sustainers are noted with an ^ in the following list of individual donors. Thank you to all of our donors for investing in girls who will change the world.

## Take Action Circle: \$25,000+



**BlueCross BlueShield  
of North Carolina**



Ella Ann L. & Frank B. Holding Foundation Inc.  
Frank K. Webb Charitable Trust\*  
Walmart Foundation

## Connect Circle: \$10,000 - \$24,999

ABB  
Capitol Broadcasting Company, Inc.  
Duke Energy Foundation  
Fidelity Bank

Smith, Anderson, Blount, Dorsett, Mitchell & Jernigan, LLP  
United Way Tar River Region  
United Way of Cumberland County  
United Way of Sampson County

## Discover Circle: \$5,000 - \$9,999

Eddie and Jo Allison Smith Family Foundation  
Frances Abbot Burton Powers Endowment Fund  
Google Fiber  
HH Architecture  
Jackson & Sons  
John William Pope Foundation

Mary Norris Preyer Fund  
Publix Super Markets Charities  
Roanoke Valley United Way  
United Way of Onslow County  
United Way of Wayne County

## Trefoil Club: \$2,500 - \$4,999

Benevity Community Impact Fund  
Citrix  
ERP Implementation Consulting Group  
First Citizens Bank  
Grady-White Boats  
Harold H. Bate Foundation, Inc.  
MetLife Foundation

North State Foundation  
R.C. Sadler Foundation  
Research Triangle Institute  
Sonitrol of the Triangle  
State Employees Combined Campaign (NC SECC)  
Wilmington Cape Fear Rotary Club

## Friends of Girl Scouting: \$1,000 - \$2,499

Chamblee Graphics  
Family Fare, LLC  
Glover Construction Co., Inc.  
Grace Jones Richardson Trust  
Granville County United Way  
John Luther and Isabelle Gray McLean Trust

Lunsford Richardson Preyer Charitable Lead Unitrust  
Mt. Olive Pickle Company, Inc.  
Rotary Club of Roxboro  
Stewart  
United Way of the Greater Triangle

# Individual Donors

\* The Daisy Chain members  
^ Sustainers

## Take Action Circle: \$25,000+

Anonymous Gift to Camp Graham  
Gladys Marion Scholarship Endowment  
Lisa and Jeffery A.R. Jones\*  
Margaret Pickard Sirvis Fund\*

## Connect Circle: \$10,000 - \$24,999

Sandra Crumrine\*  
Jane and Robert Green\*

## Discover Circle: \$5,000 - \$9,999

Wendy Burden*	Jennifer and Brian Osman*
Linda P. Foreman*^	Sander Y. Pomper
Susan Garrity*	Francis E. Westmeyer
Kristen Hess*^	

## Trefoil Club: \$2,500 - \$4,999

Jeff and Paige Chandler	Debra Z. Laughery*
Alison T. DeCinti*^	Annette Moore*
Kristal Diaz-Rojas*	Jim and Rita Madrazo-Peterson
Leslie D. Flood*^	Debi L. Willis*^
Bonnie V. Hancock*^	Lori Winkelstein*^

## Friends of Girl Scouting: \$1,000 - \$2,499

Anonymous (2)	Elaine Loyack*^
Rachel and Albert Blackmon	Randall and Dawn Luecke
Cheryl Y. Burns*^	Cammy S. Mullen
Rebecca Christian*	Virginia Parker*
Rebecca L. Daniels*^	David Pilkington
Cindy Kelley-Deaton*^	Marywalker Romanus*
Joanne Forbes*^	Jodi R. Schwartz*^
Kacie Fore*	Suzanne Stroud*
Ruth Glaser*	Margaret G. Teasley*
Marsha Kitter*	Whitney von Haam*
Elaine and James Klapproth	Jennifer Wagner
Manju Karkare and Jayant Khadilkar*	Carla Washinko*

## \$250 - \$999

Anonymous (3) ^	Rosemary Kenyon
David B. Auman^	Amy J. Mayer
Elisabeth Amend	Kelley Massengale
Sarah Anderson	Marie Mynster
Anthony Blackman	Mary Malaythong^
Colleen Boudreau	Matthew F. Markie^
Cynthia M. Sortisio and Allison M. Bluj ^	Rebecca & Denis Meyer
Diane Buchner	Anne Parks
Karen Baker	Cassie Proper^
Mary-Ann Baldwin	Fon Powell
Nancy Briggs	Karl E. Petersen
Paige H. Barnett	Katie Pohlman^
Carolyn S. Carroll^	Kristen Provenza
Gina Caldanaro	Billie Redmond
Larry and Suzanne Coats	Michael Richardson
Keli M. Diewald^	Shellie Richardson^
Laura and Chuck Duncan	AnneMarie Sapko^
Laura Lee Davis^	Barbara G. Schliebe
Michael Dannar	Jasmine B. Smith*
Neil Dorsey	Jennifer Smith^
Pam and Jeff Duncan	Mary Strassel^
Vicki Downing-Watson^	Wanda A. Schramm
Hillary Emer	Crystal Thrasher
Rachel P. Frawley	Debora Todd ^
Emily K. Hill	Mary Thompson
Michelle Hile	Meta Trombley^
Nancy House	Shannon Thornburg
Kimberly Ionescu	Kristin and Joseph Vickery
Gracie Johnson-Lopez	Sandra W. and Dennis Williams*
Christl Kasler	Beverly Wyckoff
Emily Kleinburg^	Kathryn Wester ^
Nancy and George Krull	Marie Witte



Jenn and Brian Osman

Not only are Jenn and Brian great friends of Girl Scouts - North Carolina Coastal Pines as Juliette Gordon Low Society and Daisy Chain Members, but you know the house in the neighborhood with the good Halloween candy? That's the Osman house - instead stocked full of Girl Scout Cookies for delivery drivers.

Their Girl Scout generosity is a bright spot in this pandemic. And their planned gift to our Juliette Gordon Low Society ensures that Girl Scouting will remain for years to come. Thank you, Jenn and Brian!



# Building Beyond Tomorrow: Healing Hearts, Minds, and Communities



## Equipping today's girls to be the leaders of tomorrow.

Girl Scouts are the first to take action when their communities are faced with a problem. Each year, we ask the Girl Scouts – North Carolina Coastal Pines community to act alongside them, so that together, we can be the community Girl Scouts need to thrive. This past year on Giving HERsday, the support of our donors created opportunities for Girl Scouts to continue to make a difference. We raised \$150,472. There were 112 Giving HERsday donors. 23 fundraisers raised \$42,211 from 192 donations. **Save the date for Giving HERsday: August 25, 2022.**

The Girl Scouts – North Carolina Coastal Pines council greatly appreciates the generosity of each of our donors. We want to thank everyone who donated and spread the word, making Building Beyond Tomorrow a success. Thank you to those who shared their stories or signed up as fundraisers, and to everyone who contributed to this year's Building Beyond Tomorrow campaign.



# Girl Scouts Give

“Be a sister to every Girl Scout” is at the core of everything we do. Girl Scouts Give is a fundraising campaign and patch program, designed to help girls understand the importance of supporting their fellow Girl Scout Sisters through investments of their TIME, TALENT, and TREASURE and to recognize that they are part of a larger council and movement. When girls participate in Girl Scouts Give, they learn about philanthropy, giving back, and how they can make a difference. They also learn about the variety of circumstances girls in our council experience. Girl Scouts–North Carolina Coastal Pines is committed to providing need-based financial assistance. Girl Scouts Give allows our girls to make donations to provide all the things they love about Girl Scouting to other girls and change the lives of their Girl Scout sisters.



Troop 354  
Troop 525  
Troop 732  
Troop 736  
Troop 863

Troop 1363  
Troop 1437  
Troop 1439  
Troop 1527  
Troop 1621

Troop 3579  
Troop 3750  
Troop 4034  
Troop 4203  
Troop 4396

Troop 4587  
Troop 4785  
Troop 4813  
Troop 4868  
Troop 4883

Gifts of all sizes make a difference. Thank you to our members and friends who gave through Operation Cookie Drop, Treats for Troops, Bright Funds, AmazonSmile, Facebook, their employers’ giving programs, and by gifting their background check through Verified Volunteers.

We express our gratitude to all our friends who are building girls of courage, confidence, and character, who make the world a better place. The preceding lists contain the names of individual, corporate, United Way, and foundation partners who made financial contributions to Girl Scouts–North Carolina Coastal Pines from October 1, 2020 - September 30, 2021. Although these lists have been prepared with care, we realize omissions may have occurred and we offer our sincere apologies. Please contact our development office with any corrections so that we can update our records at [development@nccoastalpin.es.org](mailto:development@nccoastalpin.es.org).





# Condensed Statement of Financial Position

## Assets

### Current Assets

Cash and Cash Equivalents	6,935,263
Accounts Receivable, Net	1,658,300
Contributions Receivable	134,881
Inventory	380,928
Prepaid Expenses	132,692

<b>Total Current Assets</b>	<b>9,242,064</b>
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### Other Assets

Net Property and Equipment	6,697,751
Long-Term Investments	12,878,753
Long-Term Contributions Receivable	72,816
<b>Total Other Assets</b>	<b>19,649,320</b>

<b>Total Assets</b>	<b>\$28,891,384</b>
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## Liabilities

Accrued Payroll	\$280,728
Accounts Payable	346,431
Deferred Revenue	1,213,308
Accrued Leave	270,816
Other Short-Term Liabilities	48,016
<b>Total Current Liabilities</b>	<b>2,159,299</b>

## Net Assets

Without Donor Restrictions	\$25,618,585
With Donor Restrictions	1,113,500

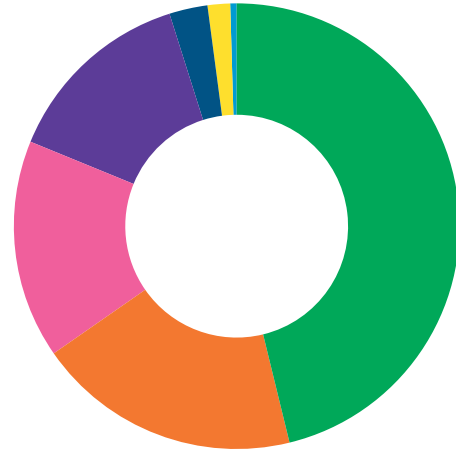
<b>Total Net Assets</b>	<b>26,732,085</b>
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<b>Total Liabilities and Net Assets</b>	<b>\$28,891,384</b>
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## Condensed Statement of Activities

Year ended September 30, 2021

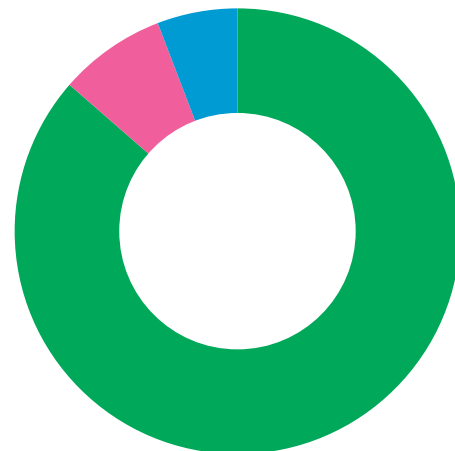


### Public Support & Revenue

2021 in millions

Product Sales Program, Net	\$6,470,840	46.2%
Other Revenue	\$2,682,218	19.1%
Contributions and Grants	\$2,222,036	15.8%
Investment Income	\$1,952,765	13.9%
Program Fees	\$389,028	2.8%
Retail Sales, Net	\$229,121	1.6%
United Way	\$64,963	0.5%

**\$14,010,971 100%**



### Expenses

2021 in millions

Program Services	\$8,545,178	86.1%
Management & General	\$816,690	8.2%
Fundraising	\$557,403	5.6%

**\$9,919,271 100%**

<b>Increase in Net Assets</b>	<b>\$4,091,700</b>
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# Board of Directors

## Officers

Bonnie V. Hancock, *Chair*  
Valerie M. Quiett, *First Vice Chair*  
Melissa M. Reed, *Second Vice Chair*  
Cheryl Burns, *Third Vice Chair*  
Linda P. Foreman, *Fourth Vice Chair*  
Kacie Fore, *Secretary*  
Wendy Burden, *Treasurer*  
Lisa M. K. Jones, *Chief Executive Officer*

## Girl Directors

Yasmine Abdel-Rahman  
Eliza Rae Buhrman  
Ashlyn Oakley  
Loreta Quarmine

## Directors

Sandra Crumrine	Virginia Parker
Kristal Diaz-Rojas	Cheryl Parquet
Melanie Dubis	Ami Patel
Ruth Glaser	Jim Peterson
Jane Green	Annette Moore
Jenna Green	Jasmine Smith
Kristen Hess	Suzanne Stroud
Debra Laughery	Marywalker Romanus
Elaine Loyack	Saundra Wall Williams



Thank you to everyone who went above and beyond to support our incredible Girl Scouts.